

TRAINING EDGE INTERNATIONAL



CORPORATE TRAINING

EMPOWERING STAFF

CREATING IMPACT

trainingedgeasia.com

PROGRAMS



THOUSANDS OF PROFESSIONALS FROM
ASIA'S TOP COMPANIES COME TO OUR
WORLD-RENOWNED TRAINERS FOR
TARGETED & EFFECTIVE TRAINING

LEADERSHIP & MANAGEMENT 01

- Managerial Skills for New Supervisors
- Transforming Next Generation of Leaders
- Executive Leadership Team Levelopment
- Situational Leadership for Sustaining Engagement
- Achieving Managerial Success through People
- Mentoring Skills for Leadership Success
 - Managing in the New Economy
 - Collaborative Leadership Skills



02 SALES

- Consultative Selling Skills
- Key Account Management
- Effective Sales Negotiation
- Impactful Presentation Techniques
- Sustaining Sales Productivity
- Territory and Time Management
- Productive Sales Prospecting
- Managing for Sales Performance

COMMUNICATION & PRESENTATION 03

- Developing Influencing Skills
- Storytelling in the Workplace
 - Negotiation with Impact
- Impactful Presentation Techniques
- Critical and Strategic Thinking Skills
 - Power Negotiation Techniques
- Communicating with Persuasion & Influence





04 PERFORMANCE MANAGEMENT

- Leading in a Multigenerational Workplace
- Achieving Team Development and Effectiveness
- Effective Motivational Management
- Leading People through Change and Transition
- Cross Cultural Communication and Negotiation
- Leading with EQ at the Workplace
- Managing Generation Y Workforce
- Optimizing Staff Performance through Six Sigma

TEAM BUILDING & MOTIVATION 05

- Mutual Motivation between Team Members
 - Team Bonding Ideas & Activities
 - Dealing with Office Politics
 - Maximizing Workplace Happiness
 - Team Expectation and Goal Setting
- Building an Attractive Employee Benefits Program
 - Retaining your Top Talent



06 SERVICE EXCELLENCE

- TILT! Sales Technique
- Dealing with Difficult Customers
- Managing Service Excellence
- Developing Customer Experience
- Towards Service Excellence
- Enhancing Customer Engagement
- Creating Loyal Brand Advocates

LUNCH & LEARN

Interacting with our local and international subject matter experts, these short, sharp 2- hour sessions can fulfill a broad range of personal and professional development needs. These two-hour sessions can be arranged for breakfast, lunch, or at a time that suits you.

Learn leading-edge information from relevant expert facilitators, and have the opportunity to network with like-minded business acquaintances – all over lunch!

KEYNOTE PRESENTATION

The right keynote speaker could mean the difference between an unforgettable event and a stereotypical one. Our professional, subject matter experts are ready to captivate your audience on stage through the following:

- Set or reinforce your theme for your event
- Set the mood for the entire event
- Introduce a different focus in a multi-day event
- Create an unforgettable closing that leaves them wanting more
- Add prestige to your program



TRAINING EDGE INTERNATIONAL WAS FOUNDED IN 2001 WITH THE GOAL OF GROWING PEOPLE AND TRANSFORMING ORGANISATIONS BY USING LEADING-EDGE KNOWLEDGE TO PROVIDE PROVEN AND TESTED SOLUTIONS TO IMPROVE PRODUCTIVITY AND PERFORMANCE.

OUR WORLD-RENOWNED TRAINERS SHARE INSIGHTS, EXPERTISE AND SOLUTIONS THAT ENABLE CLIENTS TO TAP INTO LEADING-EDGE CONCEPTS, NETWORKS AND TOOLS.

THOUSANDS OF PROFESSIONALS FROM ASIA'S TOP COMPANIES COME TO US FOR THE REGION'S MOST DYNAMIC, TARGETED AND EFFECTIVE TRAINING. OUR STATE-OF-THE-ART METHODOLOGIES HELP RAPIDLY IMPROVE WORK PERFORMANCE, AND WITH FAR GREATER IMPACT.

TRAINING EDGE INTERNATIONAL

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